



## We are hiring!

### Junior Project Developer - International Sales

Place of Employment: Graz, Austria | Working Hours: 38,5 hours/week | Starting date: as soon as possible

eee Austria [triple „e“ Austria] is one of Europe's leading companies for education, e-solutions and e-government, having successfully carried out national and international projects in these fields. Beyond Central Europe we are also active e.g. in Southeast Europe, Central Asia, Southeast Asia, Africa, etc. Currently, we are expanding our team and are looking for an International Sales representative to develop and acquire inter-

#### Responsibilities:

- Acquisition of larger scale project contracts in the fields of education, e-solutions and e-government, guided by Senior Sales Managers
- Development of technical and financial bids and proposals
- Cooperation with local representatives
- Development of relevant national and international networks in different countries and regions
- Development of market & customer oriented international projects based on our existing products & services and tailored towards the specific regional and national needs
- Development of (pilot) projects together with clients mainly public authorities
- Cooperation with national and international financing institutions
- **Extensive travel activities!**

#### Requirements:

- Solid educational background, preferably in international management, business development, education sciences or ICT
- Travel experience would be an advantage
- 2 years work experience would be an advantage
- Experience in implementing or developing projects in developing countries would be an asset
- Experience in developing software and/or education technology related projects would be an asset
- Experience in management and/or development of proposals for international tenders would be an asset
- Distinctive customer orientation
- Very good communication & presentation skills
- Excellent written and verbal communication skills in English
- Knowledge of additional languages (e.g. Russian, French. etc.) would be an asset
- Solid organizational skills including attention to detail and multi-tasking skills
- Excellent MS Office skills

#### Other Conditions:

- Driving License (class B)
- Covid19 vaccination (3 times)

#### Salary:

The basic salary conforms to the Austrian Collective Agreement and is € 2.540,- gross for fulltime employment per month.

If you are the perfect candidate for this position, we are looking forward to your application with a photo via email to [jobs@eee-austria.com](mailto:jobs@eee-austria.com) | Keyword: IntSales