



## Internship 2022/23 Project Development - International Sales

Place of Internship: Graz, Austria | Working Hours: 38,5 hours/week | Starting date: Sept 2022 - March 2023

eee Austria [triple „e“ Austria] is one of Europe's leading companies for education, e-solutions and e-government, having successfully carried out national and international projects in these fields. Beyond Central Europe we are also active e.g. in Southeast Europe, Central Asia, Southeast Asia, Africa, etc. We offer a 5-6 months internship in our Department International Development at our headquarter in Graz.

### Our typical Tasks & Responsibilities:

- Acquisition of larger scale project contracts in the fields of education, e-solutions and e-government
- Initiation of and active cooperation with local representatives
- Development and active management of relevant national and international networks in different countries and regions
- Development of market & customer oriented international projects based on our existing products & services and tailored towards the specific regional and national needs
- Development of (pilot) projects together with clients, mainly public authorities
- Cooperation with national and international financing institutions
- Development of technical and financial bids and proposals
- Screening of national and international tenders
- Proposal management
- Writing of market- & client-oriented offers including innovative implementation design & methodologies
- Research, market- & trend-analyses
- Extensive international travel activities

### Preferably you have:

- A solid educational background, preferably in international management, business development, education sciences or ICT
- Experience and an active interest in implementing or developing projects in developing countries would be an asset
- Experience and interest in developing software and/or education technology related projects
- Distinctive customer orientation
- Very good communication & presentation skills
- Excellent written and verbal communication skills in English
- Knowledge of additional languages (e.g. Russian, French. etc.) would be an asset
- Solid organizational skills including attention to detail and multi-tasking skills
- Excellent MS Office skills

### Other Conditions:

- Covid19 vaccination (3 times)

### Salary:

The basic salary confirms to the Austrian Collective Agreement and is 1.026,- Euro gross for fulltime employment per month.

If you are the perfect candidate for this position, we are looking forward receiving your application and CV with a photo via email to: [jobs@eee-austria.com](mailto:jobs@eee-austria.com) | **Keyword: Intern-Semester-IntDev**